

Message Text

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TO AMEMBASSY BELGRADE

AMEMBASSY BUCHAREST

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E.O. 11652: NA

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SUBJ: TELECOMMUNICATIONS TECHNICAL SALES SEMINAR- SEPTEMBER 1974

REF: A) BUCHAREST 1819; B) WARSAW 1742V C) BELGRADE 1810

D) STATE 85957

1. FOLLOWING IS LIST OF SEMINAR MEMBERS: I.T.T. WESTERN
ELECTRIC, NORTH ELECTRIC, SPERRY UNIVAC, PERTEC, COLLINS
AND MAGNAVOX. PAPERS WILL COVER BROAD AREAS OF DATA NETWORKS,
TELEPHONE SYSTEMS, TERMINALS, NAVIGATIONAL AIDS, SATELLITE
EARTH TERMINALS, TRANSMISSION AND SWITCHING. NAMES OF
INDIVIDUAL MISSION MEMBERS AND SPECIFIC TITLES OF PAPER
PRESENTATIONS WILL FOLLOW AS SOON AS AVAILABLE.

2. INITIAL PLANNING SESSION FOR ENTIRE SEMINAR TEAM WILL
BE HELD IN WASHINGTON ON MAY 14. PAPER DETAILS WILL BE
WORKED OUT AND ABSTRACTS OF PAPERS WILL BE AVAILABLE LATE
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MAY. ADDITIONALLY EXPORT AND MUNITIONS CONTROL

PROGRAMS WILL BE DISCUSSED AT LENGTH. TRANSLATION AND
PRINTING WILL BE DONE DURING MONTH OF JUNE.

3. SEMINAR CHAIRMAN, DR. PAUL POLISHUK, WILL PRESENT PAPER
COVERING U.S. TELECOMMUNICATIONS R&D, POLICY MAKING AND
GOVERNMENT AND INDUSTRY STRUCTURE IN TELECOMMUNICATION FIRLE.

4. WE WOULD APPRECIATE RECEIVING ANY READILY
AVAILABLE INFO ON BACKGROUND OF TELECOMMUNICATIONS ENVIRON-
MENT IN EACH HOST COUNTRY. SPECIFICALLY IT WOULD BE HELPFUL
TO KNOW: (A) DOLLAR AMOUNTS ALLOCATED AND STATUS OF
PROCUREMENT PLANS FOR TELECOMMUNICATIONS SECTOR IN CURRENT
ECONOMIC PLAN; (B) ANY AVAILABLE INTERNAL PRODUCTION
FIGURES; (C) FREUQNCY ALLOCATION AUTHORITIES (D) DATA
WHICH WOULD INDICATE LEVEL OF TECHNICAL SOPHISTICATION OF
TELECOMMUNICATIONS SYSTEMS, I.E. ELECTRONIC SWITCHING, USE
OF REMOTE TERMINALS FOR DATA PROCESSING, ETC.

5. THE LISTS OF SUGGESTED TOPICS OUTLINED REFS A AND B
HAVE RAISED THE FOLLOWING QUESTIONS. (A) COMPATIBILITY OF
HOST COUNTRY SYSTEMS WITH US MANUFACTURED EQUIPMENT.
SPECIFICALLY WHAT STANDARDS ARE USED IN THE DATA AND TELEPHONE
AND TELEGRAPH NETWORKS; ESTIMATE OF NUMBER OF MOBILE RADIO
UNITS AND THEIR APPLICATION; CAPACITY OF PCM TRANSMISSION
SYSTEMS; (B) WHAT IS MEANT BY "QUALITY CONTROL NETWORK
SYSTEMS TELETRANSMISSIONS" MENTIONED REF B AS TOPIC OF
INTEREST TO POLICH OFFICIALS (C) WHAT TECHNICAL STANDARDS,
SPECIFICATIONS AND REGULATIONS ARE CURRENTLY BEING APPLIED
IN COMMUNICATIONS SECTOR.

6. IT WOULD BE USEFUL TO KNOW THE TYPES OF PERSONS THE
SEMINAR MEMBERS WILL BE MEETING IN BOTH THE FORMAL SEMINAR
SESSIONS AND SOCIALLY. SPECIFICALLY, (A) WHICH MINISTRIES
WILL BE REPRESENTED AT THE SEMINAR SESSION AND AT WHAT
LEVEL, (B) WILL THE MAIN PURCHASE DECISION MAKERS BE AVAILABLE
EITHER AT THE SEMINAR SESSIONS OR SOCIALLY, (C) WHAT
ARRANGEMENTS MIGHT BE MADE FOR VISITS TO FACILITIES.

7. FOR BELGRADE: PLEASE PROVIDE A LIST OF TOPICS OF INTEREST
TO YUGOSLAVIA TELECOMMUNICATIONS OFFICIALS AS SOON AS
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